Neurodiversity and Entrepreneurship

EMERALD STUDIES IN WORKPLACE NEURODIVERSITY

Series Editors: Cristina M. Giannantonio, PhD and Amy E. Hurley-Hanson, PhD

This important series is designed to make a significant contribution to the development of research on neurodiversity in the workplace. Despite increasing recognition of neurodiversity as a competitive advantage (Austin & Pisano, 2017), little is known about the work experiences and career outcomes of neurodiverse individuals. Neurodiversity is reported to include Autism Spectrum Disorder, Dyspraxia, Dyslexia, Attention-Deficit Hyperactivity Disorder (ADHD), Dyscalculia, Tourette Syndrome, and other neurological differences. This series will include books, monographs, edited volumes, and practitioner handbooks examining the key individual, organizational, and societal issues surrounding neurodiversity at work, the challenges involved in finding and maintaining employment for neurodiverse individuals, and the need to understand which best practices will lead to positive work, career, and life outcomes for neurodiverse individuals.

The series, *Emerald Studies in Workplace Neurodiversity*, will synthesize critical thinking around the strategic issues associated with hiring and integrating neurodiverse individuals into the workplace. Titles in the series will provide current research in this area. This series will capture contemporary research and practice from a diverse range of international scholars, practitioners, and educators. The series will help to build connections between research and neurodiversity in the workplace.

The series will also explore the role of organizations, educational institutions, advocacy groups, and the public sector in preparing neurodiverse individuals for employment. It will also explore best practices being utilized in the employment process and how these may be adapted to address future challenges. This is a series that is relevant for both academics and practitioners, as it aims to further the research agenda on the topic and influence the ability of organizations to successfully hire neurodiverse individuals. While little is known about the work experiences and career outcomes of these individuals, the individual, organizational, and societal issues associated with neurodiversity in the workplace underscore the importance of this topic.

More information about this series at: https://books.emeraldinsight.com/page/ series-detail/Emerald-Studies-in-Workplace-Neurodiversity/

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Neurodiversity and Entrepreneurship

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"All humans are entrepreneurs, not because they should start companies, but because the will to create is encoded in human DNA, and creation is the essence of entrepreneurship."

- Reid Hoffman

To my husband, Don, who has been my biggest supporter in all aspects of my life. Extraordinary Ventures was the inspiration around this project's development. A special thank you to Dr Lizabeth Barclay, who has been instrumental in my academic and professional success.

- Karen S. Markel, PhD

To my loving wife, Grace, for her affectionate belief and tender encouragement. I dedicate my contribution to dismantling stereotypes and unleashing the innate creativity, innovation, and entrepreneurship of us all, for us all. – Matthew E. Hanson, PhD

To my parents, Susie and Joseph Giannantonio, thank you for always believing in me, even when I said I wanted to be an archeologist, a fashion designer, an oceanographer, a high school math teacher, and a management professor. Your love and support made the last one a reality.

- Cristina M. Giannantonio, PhD

To Amelia, Lorenzo, and Sophie, who have captured my heart. Thank you for filling my life with joy, laughter, and love. I am grateful for every moment we share together. The world is yours to explore. May your dreams know no bounds. – Amy E. Hurley-Hanson, PhD This page intentionally left blank

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About the Editors

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She is the coeditor of the book *Extreme Leadership: Leaders, Teams, and Situations Outside the Norm.* She was the coeditor of the *Journal of Business and Management* from 2004 to 2016. Dr Hurley-Hanson was chosen as an Ascendant Scholar in 2000 by the Western Academy of Management.

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Preface

Matthew E. Hanson, PhD

Entrepreneurship has long been integral to the United States economy, intertwined with its history, and symbolic of the American dream. Entrepreneurial ventures are important contributors to the American economy and labor market. Small businesses alone create two-thirds of net new jobs (US Small Business Administration, 2019), drive US innovation and competitiveness, employ almost half (46%) of America's private sector workforce, and represent 43.5% of gross domestic product (US Chamber of Commerce, 2024).

Entrepreneurs comprise some of the world's richest individuals and represent the mythic heroes of success stories. Among the US adult population, 75% believe entrepreneurs receive high social status (Dunk, 2019), contributing to a culture that celebrates famous entrepreneurs, such as Steve Jobs, Walt Disney, and Bill Gates, each of whom started large-scale global corporate enterprises with products and services that touch virtually every aspect of the way we work, play, and live. Entrepreneurs also include the countless number of less well-known small business owners who choose to become their own bosses, as well as the new breed of entrepreneurs making their mark through e-commerce, social media, and artificial intelligence (AI) platforms.

Academics have devoted considerable research to understanding entrepreneurs' characteristics, alternative models of entrepreneurship, and entrepreneurial intentions among men, women, minorities, and various generational cohorts. Interest in exploring entrepreneurship as a career path among Generation Z (Gen Z) is surging. Research has found that 93% of Gen Z have explored starting their own business (Kratz, 2024; Zen Business, 2024), suggesting that "Gen Z is poised to become the most entrepreneurial generation the world has seen" (Microsoft, 2022).

Far less research has focused on entrepreneurship as a career vehicle for neurodiverse individuals despite an increase in the number of entrepreneurs in society, growth in the number of start-up businesses established, and increasing recognition of the advantages of neurodiversity for entrepreneurial activity. Ninety-two percent of Gen Z recognize the value of neurodiversity in entrepreneurship, and more than half of Gen Z identify themselves as "definitely" (22%) or "somewhat" (31%) neurodiverse (Kratz, 2024). This is significant because, in the current decade, 707,000 to 1,116,000 young adults with Autism Spectrum Disorder (ASD) will reach adulthood (Shattuck et al., 2020) and will be entering the workplace in unprecedented numbers. Hurley-Hanson et al. (2020) refer to

these young adults as Generation A. Entrepreneurship may be vital to successful employment for neurodiverse individuals.

Much has been published in the media regarding successful neurodiverse entrepreneurs (Bergemann, 2014; Grandin, 2011; Howard, 2017) The disclosure of neurodiversity diagnoses by well-known entrepreneurs has brought attention to the relationship between neurodiversity and entrepreneurship (e.g., Elon Musk's disclosure of Asperger's Syndrome on Saturday Night Live in 2021). Such coverage is important because it lifts up successful role models such as Bill Gates (Asperger's Syndrome) and Richard Branson (dyslexia), who may inspire and motivate neurodiverse individuals to explore entrepreneurship as a career pathway (Doyle, 2019).

The chapters in this book raise interesting questions about the relationship between neurodiversity and entrepreneurship. There are various reasons why neurodiverse individuals start their own companies (Salter, 2024). They may be uncomfortable working in a corporate environment and believe an entrepreneurial setting would better match their skill sets and needs. Anecdotal evidence reveals much variation in the types of entrepreneurial ventures started by neurodiverse individuals, ranging from selling products online to brick-and-mortar establishments including bakeries, coffee shops, and car washes. Additionally, some family members have established microenterprises to help their neurodiverse adult children have a place to work and have a chance at financial independence.

In addition, entrepreneurship as a path for neurodiverse individuals has been recognized by universities and public agencies (Kirby, 2021). Many universities have specific entrepreneurship centers to help neurodiverse individuals become entrepreneurs and offer majors and minors in entrepreneurship. There are local, state, and federal government programs to support entrepreneurial ventures by neurodiverse individuals. These programs also exist in countries worldwide to support entrepreneurial ventures as a path to economic prosperity.

We look forward to this book advancing the context and conversation beyond considerations of diversity, equity, and inclusion (Hogan et al., 2022) and to the greater global good of stronger economies and a higher quality of life. Within this context, chapters were selected to be included in this edited volume. Each chapter examines various factors that may play a role in generating a neurodiverse workforce to the benefit of neurodiverse individuals, organizations, and society. These chapters capture contemporary research and practice from a diverse range of international scholars, practitioners, and educators to build connections between research and practice focused on neurodiversity issues in the workplace.

By convening a critical mass of thought leaders in the area, we hope to advance future theory, research, and practice, as well as advance society's understanding of the creativity, innovation, and entrepreneurship that would otherwise be left untapped had we not gleaned the varied information, insights, and opportunities presented by the authors. This book explores entrepreneurship and neurodiversity and is an important addition to Emerald's Series on Neurodiversity in the Workplace. We desire this book to contribute to the emerging literature on entrepreneurship and neurodiversity in the workplace and facilitate employment opportunities for neurodiverse individuals.

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We are particularly grateful to our authors for exploring the relationship between neurodiversity and entrepreneurship. Their work contributes to the emerging literature on neurodiversity in the workplace and reminds us these constructs are complex, fascinating, and deserving of future research. We appreciate their commitment to improving the work experiences and lives of neurodiverse individuals. Thank you for your patience with us and for putting our deadlines ahead of your other work commitments. We are excited to have worked with researchers from several countries who are exploring this important issue, providing a global context, and enriching this research around the world.

This book would not have been possible without the encouragement and support of Emerald Publishing, especially Daniel Ridge, Commissioning Editor; Madison Klopfer, Book Commissioning Team; Lauren Kammerdiener, Content Development Editor; and Pavithra Muthu, Book Project Editor. We also wish to thank Kiruthika Andappan and the rest of Emerald's publishing team for their help in making this book a reality. Finally, none of us could have produced this book alone. We are fortunate to be colleagues who became friends.

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Introduction

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The chapters included in this book are organized and presented along three themes. The volume begins with chapters that introduce the relationship between neurodiversity and entrepreneurship. The second theme includes contributions that provide insight into the unique support and strategy for Neurodiverse Entrepreneurs. Finally, the book concludes with contributions that report international perspectives on neurodiversity and entrepreneurs. The nine chapters in this book include empirical and theoretical contributions from various disciplines and contexts. The research also focuses on different neurodivergent conditions that include Autism Spectrum Disorder (ASD), Attention-Deficit Hyperactivity Disorder (ADHD), as well as comorbid conditions of the above. Many neurodivergent individuals have relatively lower educational attainment and employment achievement levels despite their knowledge, skills, abilities, and accomplishments, often on par with non-neurodivergent individuals. Entrepreneurship can provide a working environment that can be more inclusive of neurodivergent individuals, whether in self-employment or other entrepreneurial organizations. This is commonly referred to as the pull toward entrepreneurship. Also, different models of entrepreneurship can be associated with neurodivergent individuals discussed in this volume; for example, social entrepreneurship, solo entrepreneurship, and other interventions related to the growth of entrepreneurial organizations (e.g., academic and incubator programs targeted toward entrepreneurial skill development). Many chapters also discuss the push toward entrepreneurship when traditional employment excludes neurodivergent individuals. While this volume does not support either the push- or pull-around the engagement of neurodiverse entrepreneurship, the chapters illustrate those factors in different ways.

Neurodiversity and Entrepreneurship

The first set of chapters explores the existing research and conditions for neurodiverse entrepreneurs. They also explore the opportunity that entrepreneurship presents to neurodivergent individuals rather than the barriers to employment often described in the existing literature. Using primarily guided literature reviews, the chapters in this section present comprehensive suggestions for areas of future research. The chapters included in Section 1 provide rich literature reviews of the existing research, constructs, and a path forward for future scholarship in examining the relationship between entrepreneurship and neurodiversity.

Chapter 1, "Autism in Context: The Case for Entrepreneurship and Conditions for Success" by Eric Patton, frames the who, what, where, when, and why of the relationship between entrepreneurship and Autism. Patton bases his analysis on the common characteristics of those with autism to identify the context and conditions under which these individuals will thrive as entrepreneurs. Patton frames his research with the underlying assumption that entrepreneurship provides a positive employment pathway for those on the autism spectrum (and also includes those with ADHD and Dyslexia). He uses a contextual approach to their examination to determine the who, what, where, when, and why of the specific work story that makes entrepreneurship a viable and attractive pathway for individuals with autism.

Rachel Torres, Marianna Schroeder, and Amy Jane Griffiths, Chapter 2, "The Path to Success: Engaging and Preparing Autistic Youth for Entrepreneurship," conducts a systematic review to identify school-based interventions available for autistic youth to support the transition from high school to higher education, entrepreneurship, and employment. Neurodivergent youth need intentionally designed interventions in K-12 to support their development into entrepreneurs. Their review discusses a unique type of entrepreneurial organization, micro-enterprises (10 or fewer employees). Torres, Schroeder, and Griffiths also examine the essential skills needed by successful entrepreneurs to guide the development of these targeted interventions.

Chapter 3, "Entrepreneurship and Attention-Deficit/Hyperactivity Disorder: A Literature Review and Ideas for Future Research," by Carolin Auschra and Johanna Mai, presents a systematic literature review of 26 articles. Using this review, they seek to provide a common measure for attention-deficit hyperactivity disorder (ADHD) and entrepreneurship and detail opportunities for future research. Auschra and Mai examine the existing research methodologies employed to conduct the reviewed literature and critically examine the limitations of such data collection strategies to guide their recommendations.

Support for Neurodiverse Entrepreneurs

The chapters included in this section provide rich descriptions of targeted interventions designed to support neurodivergent entrepreneur success. The authors examine commonly used entrepreneurship tools (e.g., business incubators, strategic planning, and workplace practice design) and delve into how they can support neurodiverse entrepreneur success. Together, these chapters highlight how the existing structures often designed to support entrepreneurial success often fall short in the successful support of neurodiverse entrepreneurs.

Caroline Demeyère's Chapter 4, "The Institutional Support to Neurodiverse Entrepreneurs: Insights from Business Incubators," explores how business incubators can support neurodiversity individuals during their entrepreneurial journals by analyzing semi-directive interviews with neurodiverse entrepreneurs. This chapter provides a rich description of the experiences of neurodiverse entrepreneurs in the business incubator setting. It reveals that these efforts must be designed for and sensitive to the unique needs of these participants to ensure that they foster an inclusive environment.

Chapter 5, "Establishing a Strategic Positioning of Neurodiverse Entrepreneurs," by Mark E. Moore and Lana L. Huberty, develops a persuasive argument for why these entrepreneurs need to employ the tenets of the strategic positioning process to develop successful ventures. They break down the various tenets of strategic positioning and suggest how neurodiverse entrepreneurs can uniquely benefit from incorporating these activities into their development process. Moore and Huberty suggest that utilizing strategic business planning can help a new venture receive legitimacy in the marketplace, which can be an additional challenge for neurodiverse entrepreneurs.

Amy K. Izuno-Garcia and Antonio F. Pagán's Chapter 6, "Neurodiversityaffirming Entrepreneurship: Improving Work Experiences for Young Adults on the Spectrum," provides a backdrop for employer practices that may limit the inclusion of autistic individuals to suggest that entrepreneurship may be a viable option for meaningful employment when organizations are not designed to be supportive. They detail the relevant literature to describe the benefits of entrepreneurship for young adults on the spectrum and the conditions in which interventions need to be designed. For example, the authors suggest that clinicians and scholars should incorporate the role and aspirations of these parents, young adult individual characteristics, and needed support (e.g., coaching and targeted job training) to develop a neurodiversity-affirming environment. The authors then continue their discussion with recommendations for educational and organizational accommodations and conditions conducive to the overall success of youth on the spectrum and how school and work can be designed to ensure high achievement.

International Perspectives on Neurodiversity and Entrepreneurs

The final chapters in this book provide rich descriptions of three countries outside of North America. Because the business conditions, government regulations, and institutional supports vary widely across countries, the authors detail many considerations that must be accounted for in examining this research in different countries. From applying systems thinking in Australia, a review of the development of policies and practices in India, and a self-reported autobiography of an English entrepreneur, these chapters represent the importance of international context in the public policy supports that can impact neurodiverse employment, inclusion, and entrepreneurship.

Sharon Zivkovic's Chapter 7, "Autistic Social Entrepreneurship and Systems Thinking: A Neurodiversity-Affirming Approach," employs social enterprise systems thinking in Australia. The author argues that all enterprises owned by those with autism spectrum disorder or that align with the broader neurodiversity movement are defined as social enterprises. She suggests that neurodiversity-affirming practices that support these individuals should be moved from a deficit view to one of viewing neurodiversity as a web of differences and abilities respective of everyone. Zivkovic draws on the experiences of Indigenous businesses in Australia to support her proposition that all autistic owner businesses are social enterprises.

Chapter 8, "Neurodivergent Entrepreneurship: The Indian Perspective" by Manisha Vaswani, is a review article about the evolution of government initiatives and support for neurodiversity individuals in India and, more specifically, those initiatives around entrepreneurship. India has developed public policy in relation to aligning with international movements (e.g., United Nations Convention on the Rights of Persons with Disabilities) as well as specific legislation to support equal treatment in employment (e.g., Rights of Persons with Disabilities Act (2016). Vaswani goes on to detail various organizations and targeted support aimed at fostering entrepreneurship and innovation across the country. This chapter illustrates the more recent government, media, incubators, social movements, and education efforts to support the development of new neurodiverse enterprises.

Lastly, Michael Brown and Anica Zeyen's Chapter 9, "It's Just Not for Me: The Reluctant Neurodivergent Entrepreneur," provides a case study of various government programs in England to support entrepreneurs. Through an autobiographical auto-ethnographical account of Michael Brown, a neurodiverse entrepreneur, the chapter describes his experience with entrepreneurship, government program engagement, and reticence in continuing that type of employment. While previous research often suggests that entrepreneurship (or self-employment) could be a more inclusive type of employment for neurodiverse individuals, this may not always be an individual's preference (regardless of neurodivergent status). Through Michael's story, we learn the journey of an entrepreneur with ADHD. Although he often behaves in entrepreneurial ways, he does not define himself as a natural entrepreneur nor enjoy the uncertainty of this form of employment. His ADHD contributed to feelings of isolation as an entrepreneur. The authors suggest that unique interventions must be incorporated into government programs and incubators designed to support start-ups.

Summary

Together, the chapters included in this book provide a rich description of the opportunities and challenges to neurodiverse entrepreneurial success. While entrepreneurship can be viewed as a more flexible, inclusive type of employment for neurodivergent individuals (a positive approach), this type of employment does not always accompany the necessary tools and support for success nor a desired employment pathway. Rather, this volume suggests that future research around the relationships between neurodiversity and entrepreneurship must be sensitive to various dimensions of context (e.g., neurodivergent characteristics, public policy, and social support) and the individual's employment goals.